

# Eleven.

**CREADOS**  
**HACE 11 AÑOS**

We were created more than 11 years ago by dreamy minds of experts in the entertainment, video game and mass consumption industry. Throughout these years things have changed in the region and we can say that we have been protagonists of some of these changes.



Communication  
and PR strategies  
for the world of  
entertainment



Communication strategies for  
mass consumption products



Production  
of content



marketer  
media

# **SOMOS UN EQUIPO MULTICULTURAL DE PROFESIONALES APASIONADOS POR LA TECNOLOGÍA Y LA COMUNICACIÓN.**

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With the firm determination to understand the business model of our clients to design comprehensive strategies that support the achievement of their objectives.

CON UN COMPLETO PORTAFOLIO DE  
**SERVICIOS QUE CUBRE**



Consulting, Strategy  
Content Planning and  
Research



Social media  
Celebrities and Influencers Marketing



PR Strategies and  
Implementations



Online and Offline Media  
Planning, Purchase and  
Optimization



Development of Apps  
and Websites



Content Production  
Event production



Brand development and  
innovation within the  
world of videogames



eSports

**Eleven.**

# Experiencia

eleven advertising group | **Credenciales 2022**

EN VIDEO JUEGOS CON  
**LOS TÍTULOS MÁS FAMOSOS**  
A NIVEL GLOBAL

ACTIVISION®

CALL OF DUTY.  
MODERN WARFARE.

CALL OF DUTY.  
BLACK OPS

CALL OF DUTY.  
WWII

CTR  
CRASH TEAM RACING  
NITRO-FUELED

SEKIRO  
SHADOWS DIE TWICE

DESTINY 2

CALL OF DUTY.  
MOBILE

Bethesda®

Fallout 76

Wolfenstein  
YOUNGBLOOD

RAGE 2

DOOM  
ETERNAL

The Elder Scrolls  
ONLINE

LEGENDS  
A STRATEGY CARD GAME

"DEATHLOOP"

GHOSTWIRE

EPIC  
GAMES

FORTNITE

FADE  
BREAKERS

EPIC  
GAMES  
STORE

ROCKET  
LEAGUE

FALL  
GUYS  
GLORY ROAD

Houseparty

SQUARE ENIX

FINAL FANTASY XV  
FINAL FANTASY VII  
REMAKE

LIFE'S  
STRANGE  
TRUE COLORS

FINAL FANTASY XIV  
ARRAIGADO

HEAVENWARD  
THE BRIGHT KING

STORMBLOOD  
THE ORIGIN

ENDWALKER  
THE DAWN BREACH

CHRONO CROSS

GUARDIANS OF THE GALAXY

STRANGER THINGS  
THE GAME

NieR: Automata

OUTRIDERS

NieR Re[in]carnation

AVENGERS

SECRETOS DE  
DUMBLEDORE

LOS SECRETOS DE  
DUMBLEDORE

HOGWARTS  
LEGACY

WB

WARNER BROS.  
HOME ENTERTAINMENT

TEEN TITANS GO!  
& Super Hero Girls  
MAYHEM IN THE MULTIVERSE

HARRY POTTER MAGIC AWAKENED

MULTI VERSUS

GOTHAM KNIGHTS

SECRETOS DE  
DUMBLEDORE

HOGWARTS  
LEGACY

BLIZZARD®

ENTERTAINMENT

WORLD  
WARCRAFT

HEARTHSTONE

DIABLO  
RESURRECTED™

amazon

prime gaming

amazon  
game studios

LIVE NATION

c1e

GAMERS UNITE

Tencent 腾讯

PUBG

ARENA  
VALOR

trovo

QUANTIC  
DREAM

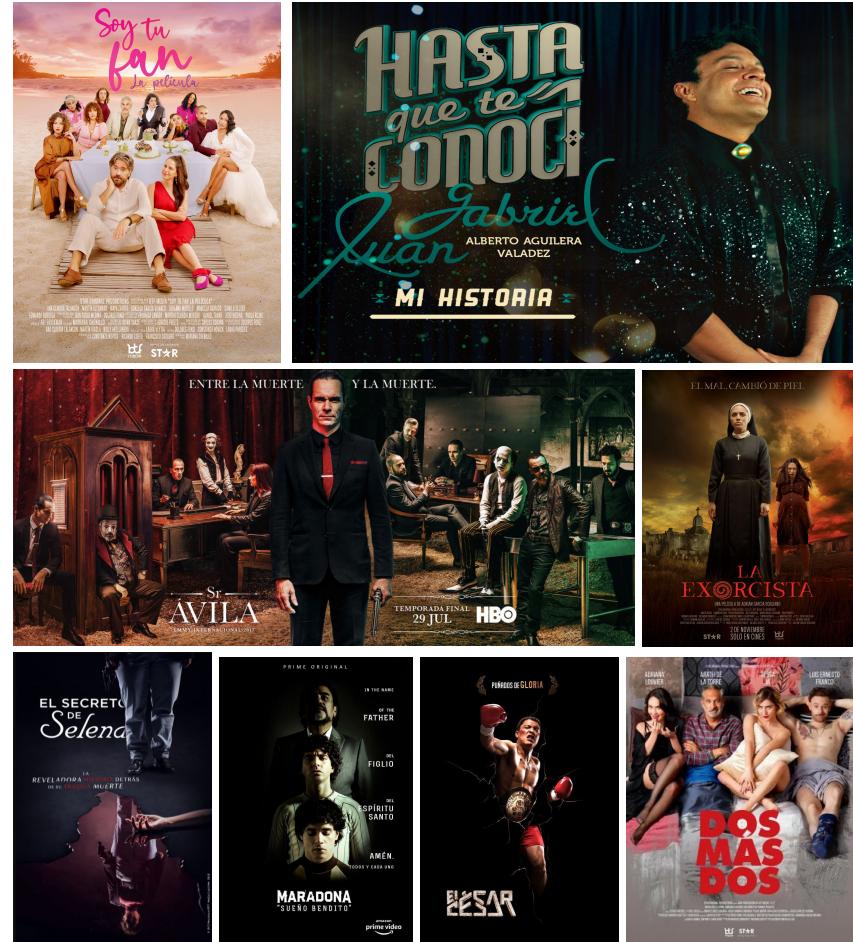
STAR WARS  
ECLIPSE

NARAKA  
BLADEPOINT

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IN TV SERIES AND CINEMA  
THREE YEARS AGO WE STARTED WORKING WITH  
**FAMOUS BRANDS AND PRODUCTION COMPANIES IN  
THE ENTERTAINMENT INDUSTRY.**

- Key Art • Logo • EPK • Social Media •
- Press Photos • Marketing Plan •

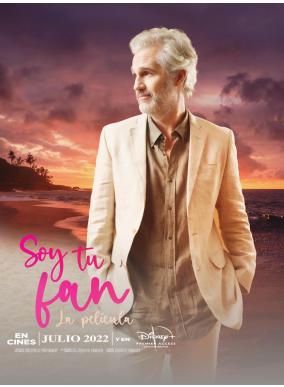
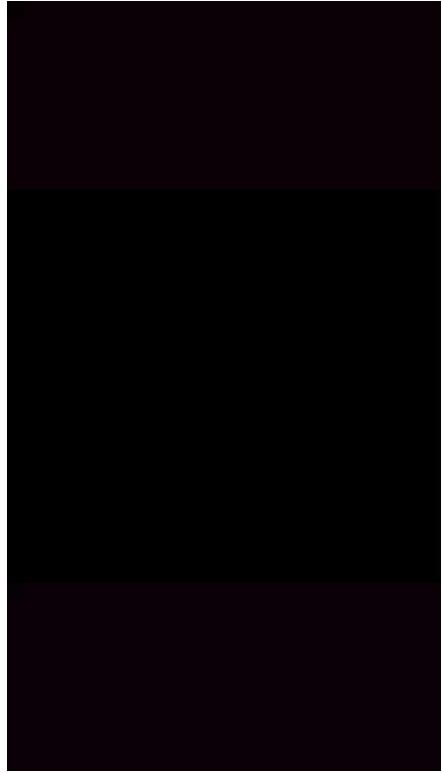


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# EN PRODUCTOS DE CONSUMO MASIVO Y OTRAS INDUSTRIAS



AMBIAANCE



corona

DECATHLON

Eleven.

## OUR TOOLS

### STRATEGIES, OPTIMIZATIONS AND IMPLEMENTATIONS

#### 1 RESEARCH / INSIGHTS

- Target Analysis
- Consumption habits
- Competence
- Audiences / Influencers

#### 2 ESTRATEGIA / SEGMENTACIÓN

- idea generation
- platform selection
- tactics
- Creatives

#### 3 DATA ANALYTICS

- discounts
- Added values
- formats
- reach

#### 4 IMPLEMENTACIÓN + SEGUIMIENTO

- Optimize monitor
- Report learnings

nielsen IBOPE  
CONSUMER ANALYSIS  
MARKET ANALYSIS  
AUDIENCE PROFILING



CREATIVE PROCESS AND STRATEGIC

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Google facebook adext tiktok twitter

amazon ads

DSP VIDEO Video Seeding DSP WIDE AUDIENCE Desktop & Mobile

REPORTS  
INSIGHTS



STRATEGY AND TACTICS  
KEY MESSAGES AND POSITIONING  
DETECTION OF MEDIA AND INFLUENCERS



ANALYSIS HEARINGS  
PRESS RELEASES  
PRESS DOCUMENTS



MONITORING  
MEDIA SUPPORT E  
INFLUENCERS



REPORTS  
CODE DISTRIBUTION  
OF DISCOUNTS



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COMMUNITY AND FOLLOW-UP  
COMPETITIVE ENVIRONMENT



# SOCIAL MARKETING

## ACTIVIDADES



### WE DESIGN AND IMPLEMENT STRATEGIES

Understanding the objectives of the campaign and the client, using the different social networks, their particular contributions to the strategy and uniting it with influencers, if applicable.



### WE DEVELOP AND/OR ADAPT CONTENT

That it goes hand in hand with the look and feel of the brand and the local particularities (tastes, forms of communication and seasonality of each country and target).



### WE CONNECT THE SOCIAL MEDIA STRATEGY

The integral communication strategy of the brand and the campaign. The campaigns with the greatest impact are those that integrate all available resources.



### WE CREATE STRATEGIES WITH INFLUENCERS

We have a large number of allied influencers with whom we work on various types of campaigns in the region, we constantly monitor them to achieve the established KPIs.



### WE USE THE BEST RESEARCH TOOLS IN SOCIAL MEDIA

In order to understand and connect with our consumers at the speed set by social networks, through the development of winning strategies according to the brand and market trends.



INTEGRACIÓN DE ACTIVIDADES, PARRILLAS DE CONTENIDO EN UNA SOLA SUITE

Lo cuál permite mayor eficiencia en el manejo de información, control de actividades y seguimiento a los cronogramas establecidos.

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# PLAN GENERAL REDES SOCIALES

IN ADDITION TO GENERATING ENGAGEMENT WITH BRANDS (MANDATORY OBJECTIVE OF SOCIAL NETWORKS).

AT ELEVEN WE HAVE ALL THE EXPERTISE TO TURN THEM INTO BUSINESS TOOLS



## AUDIENCE

- Define primary target
- Define secondary target
- Audience generation strategy (quantity, interaction)



## CONTENT

- communication tone
- Frequency (content calendar)
- Communication elements (text, images, video)

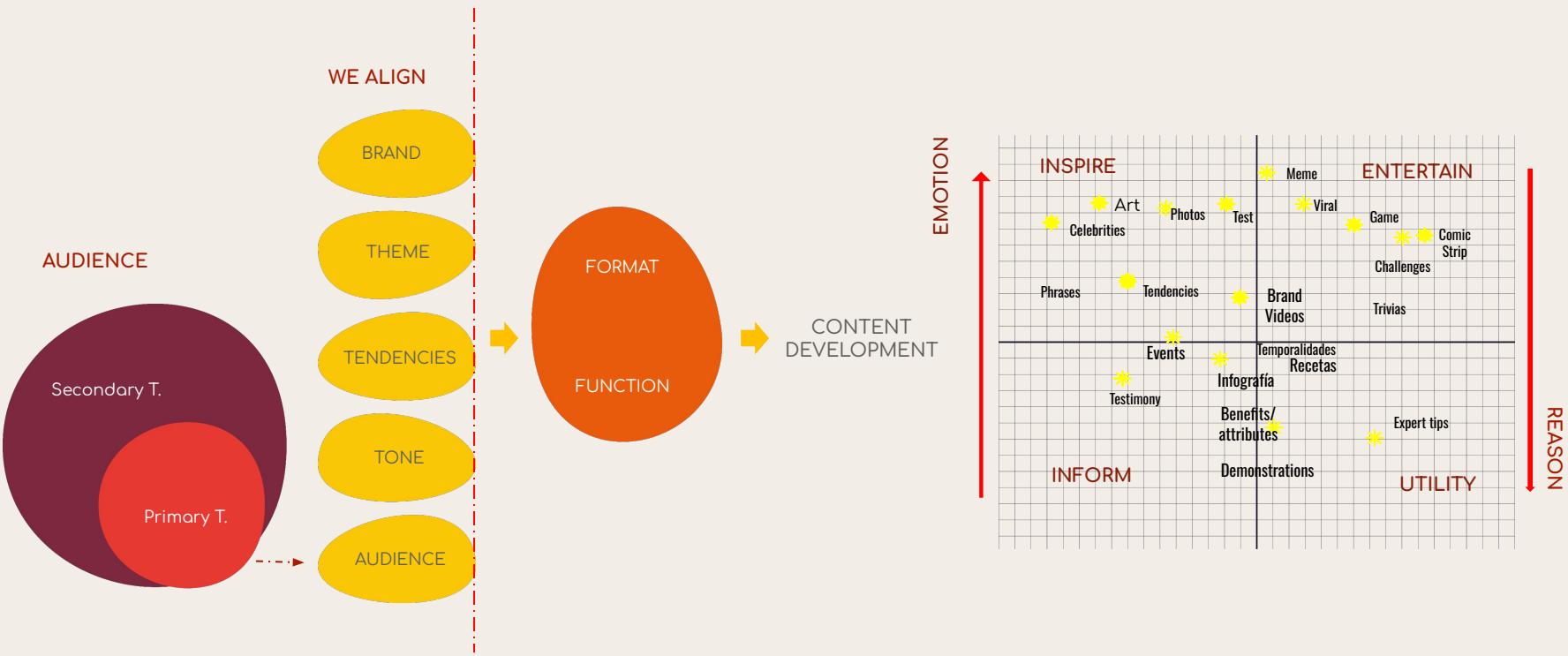


## PLATFORMS

- Define objectives and the communication strategy of each one
- look and feel
- Type of content.

Integration to corporate strategy  
Control and optimization tools  
Crisis management

# DESARROLLAMOS LA ESTRATEGIA DE COMUNICACIÓN Y CONTENIDO PARA CADA RED SOCIAL



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# CONTAMOS CON UN ECOSISTEMA COMPLETO DE TRABAJO QUE COMPRENDE...

## WORKING TEAM

### SOCIAL MEDIA MANAGER

Coordinates teams, participates in all activities and ensures the correct execution of the plan.

### CONTENT MANAGER

Content strategy, generates creative ideas together with the team and the comm manager to pass them on to production. He is aware of cont trends.

### SOCIAL MEDIA ANALYST

Reports and interpretation of metrics, continuous monitoring, works hand in hand with comm. manager and content strategy. Keep an eye on the good reputation of the brand. Handle various tools

### COMMUNITY MANAGER

In addition to attending social networks and making final reports, this position also has content and strategy characteristics, since it plays an important part in its construction and implementation.

### DESIGN/CREATIVITY

Actively participates in the construction and development of the strategy. Produce the final content for social media

## SUPPORT TEAM

•RESEARCH •ESTRATEGIA •CREATIVIDAD •DISEÑO •PRODUCCIÓN•

# PRODUCTORA DE CONTENIDO

# DRAAKONFLY SUITE

## ¿Que es?

Platform that unifies all the processes at the HUB level of creative campaigns, social networks and content generation in an ecosystem that allows the integration of its key functionalities, streamlining processes and concentrating the efforts of multidisciplinary teams in a single workspace. (CRM specialized in RRSS)

\*Owned by Eleven

The screenshot shows a dashboard for Volkswagen Concessionarios. At the top, there are filters for 'Año' (2020), 'Mes' (Octubre), 'Zona' (Todos), and 'Concesionario' (Todos). Below the filters, a progress bar indicates '04Hrs 47min / 90.91 % TIEMPO / RESPUESTA'. There are two main sections: 'RANKING DE CONCESIONARIOS Total (163)' and 'INTERACCIONES #'. The 'RANKING' section lists concessionaires with their names and points: # 1201 Distribuidora Volkswagen De Pachuca, S.A. De C.V. (100.00 Pts.), # 2020 Motocicletas Almendras Rojas S.A. DE C.V. (Saturas San Martín) (100.00 Pts.), # 2406 Popul Auto De Mazatlán, S.A. De C.V. (100.00 Pts.), # 1238 Automotores Américas, S.A. De C.V. (100.00 Pts.), # 1702 Euro Almendras De Tepic, S.A DE C.V. (100.00 Pts.), # 1208 Automotriz Tula De Allende S.A DE C.V (100.00 Pts.), # 4107 Escamotor S.A. De C.V. (100.00 Pts.), # 505 Autocentro Terredin, S.A. De C.V. (100.00 Pts.), # 2901 Distribuidora Volkswagen De Veracruz, S.A. De C.V. (100.00 Pts.), and # 1331 Weihburg De Occidente, S.A. De C.V. (100.00 Pts.). The 'INTERACCIONES' section shows a pie chart of interactions: Repostos (42.72%), Comentarios (5.94%), Reacciones (5.95%), and Clicks (49.99%). Below the chart, there are counts for each category: Comentarios (14), Reacciones (2,352), Clicks (19,721), and Repostos (16,082).

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## MODULES

Social Communication Manager  
File Manager

Creator - Technical Sheets

Creator - Images

Dashboards

Approval Manager



## TECHNIQUE ADVANTAGES

Cloud Based and Security with Microsoft Technology  
Multi-app/in-app user management

Analysis and report of RRSS (FB and Instagram) through Dashboards.

QA

Real-time metrics



## BENEFITS

- Productivity optimization.
- Reduction of costs and resources.
- Centralization of dashboards, files and data by Platform. (FB Analytics and Data Analytics)  
Each country can have its own independent space with all its processes, materials, content grids and reports.
- At the regional level, it facilitates the monitoring process of both the creation of assets and the content grids and reporting dashboards.
- Compliance with guidelines in the creative process, allowing changes allowed by the guidelines of each brand to be made locally.

# Influencers Celebrities

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# Influencers marketing

We have achieved a **great relationship** with all content creators in the region. Our portfolio currently has more than **+500** names of all sizes, genders and characteristics in **LATAM**.

We have developed a system to work with them based on **achievements and rewards**, which allows us to monitor and control the content.

At Eleven and G64 we have always had the goal of getting **top-level influencers** interested in our accounts, videos, not only with paid campaigns but with a close relationship of **trust and interest in their person..**

**They are our closest friends!**



LIFESTYLE



SPORTS



FILM AND  
ENTERTAINMENT



TECHNOLOGY



POP CULTURE



MUSIC



VIDEOGAMES



BEAUTY AND HEALTH



FASHION



COOKING

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# Celebrities



More than  
**4,2 M**  
Impressions/Reach



Ozuna and Black Eyed Peas

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# Celebrities

FORTNITE®

More  
than  
**5 M**

Impressions/Reach



Sergio "Checo" Pérez

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# Celebrities

FORTNITE®  
J BALVIN

We promoted and created fun and powerful actions through the presence of one of the most important Latino artists in the video game.

With the help of media and content creators, we created videos, tournaments, and mentions that impacted more than

---

80 millones  
de personas



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# Success Cases



## Hogwarts Legacy

### Regional Public Relations Strategy

Pre-launch and launch of Hogwarts Legacy with a 360° communication strategy, achieving a presence in traditional and digital media. Within traditional media we were present on TV, Prints and Radio.

The predicted amount of reach was greatly exceeded, thanks to the talents, tier of the game, and organic efforts.

Pre-Launch HL 1-9 Feb 2023

- 935 Clipping Total
- 3,073M+ 3,073,198,317 UVPM (Social, Media)
- 18,222,703 Media Value (Social, Media)

### Mainstream Outlets



### HL LAUNCHING HIGHLIGHTS MEDIA

- 4,906M+ 4.906.098.102 UVPM (Social, Media)
- 51.018.414 Media Value (Social, Media)

### Mainstream Outlets

OYE 89.7 MILENIO / PRINT RED BULL

AZTECA 7/ TV y Digital C SKY VIEW / PRINT

+26

Million  
Total Reach  
(Paid + Organic)

+4.5

Million  
Estimated Reach

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### INFLUENCERS HOGWARTS LEGACY HIGHLIGHTS



# Success Cases



## “141” the Corrido COD

### Regional Public Relations Strategy

For the launch of Call of Duty: Modern Warfare II, Activision released a special collaboration with popular corrido music group Banda MS. With the name of "141".

The communication strategy included a YouTube music video on Call of Duty channels, a dedicated press release for Latin American news outlets that resulted in cover stories in several major newspapers, music and sports websites, influencer campaign , as well as a series of interviews by Band MS with the most important media in Latin America.

8  
Interviews  
a banda MS

+170  
notes  
press of LATAM

#### Top Hashtags | Trending Topic | Ompressions

- #codrrido - 7.2M
- #bandams - 9.9M
- #callofduty - 18M
- #modernwarfare2 - 12M

+5.5  
Billion  
Impressions  
(Press)

+22  
Million  
YT Related Content  
Views

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### Mainstream Outlets



Infobae / 249M UU



Excelsior / 10M UU



El Heraldo / 23M UU



UNO TV / 50M UU



Milenio / 22M UU



Reforma / 3M UU

### Sports and Music Outlets



Marca / 276M UU



ESPN / 17M UU



Bola VIP / 72M UU



TyC Sports / 29M UU

### PR & Influencer (Organic Strategy)

+54K  
Views (KPI)



Elded / 4.2k CCV

+500K  
Viewed Hours  
(KPI)



Vickypalami / 7.2k CCV



Aldo\_geo / 11k CCV

+10 Top Content Creators (streaming in Twitch)



Click



[Theslayer360](#)

[TheGrefg](#)



[SKabeche](#)



[TheDonato](#)

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# Success Case



## Fall Guys The Chapulin Colorado

July 9th, 2022



### Regional Public Relations Strategy

#### Objective

Amplify communication and build excitement around the release of the Fall Guys Grasshopper costume.

A 360° campaign was developed for Fall Guys, a game published by Epic Games, which included:

Press release and delivery of organic codes: Distribution of a press release developed specifically for this launch and distribution of codes to the media and influencers closest to the brand.

Event: A face-to-face event was held with specialized media, general interest press and influencers close to the brand.

#### Event Results:

100 people assisted

5,314,142 Reach with social media posts

154 Posts Organic in Social Media

\$7.5 CPM USD

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The image displays three mobile phone screens side-by-side, each showing a different news article related to the Fall Guys Chapulin Colorado costume. The first screen, labeled 'Gaming Press', shows a HGN Latin America article with a thumbnail of the character. The second screen, labeled 'Mainstream and entertainment Press', shows a LATAM POWER article with a thumbnail of the character. The third screen, labeled 'Social Post', shows a post from the official Fall Guys Instagram account featuring the character.

#### Resultados del comunicado de prensa y evento en prensa

130 articles  
64 per release  
66 for the event

+1.3 million impressions (Press)

\$157k USD  
Estimated value of the notes

# Algunos Trabajos Realizados

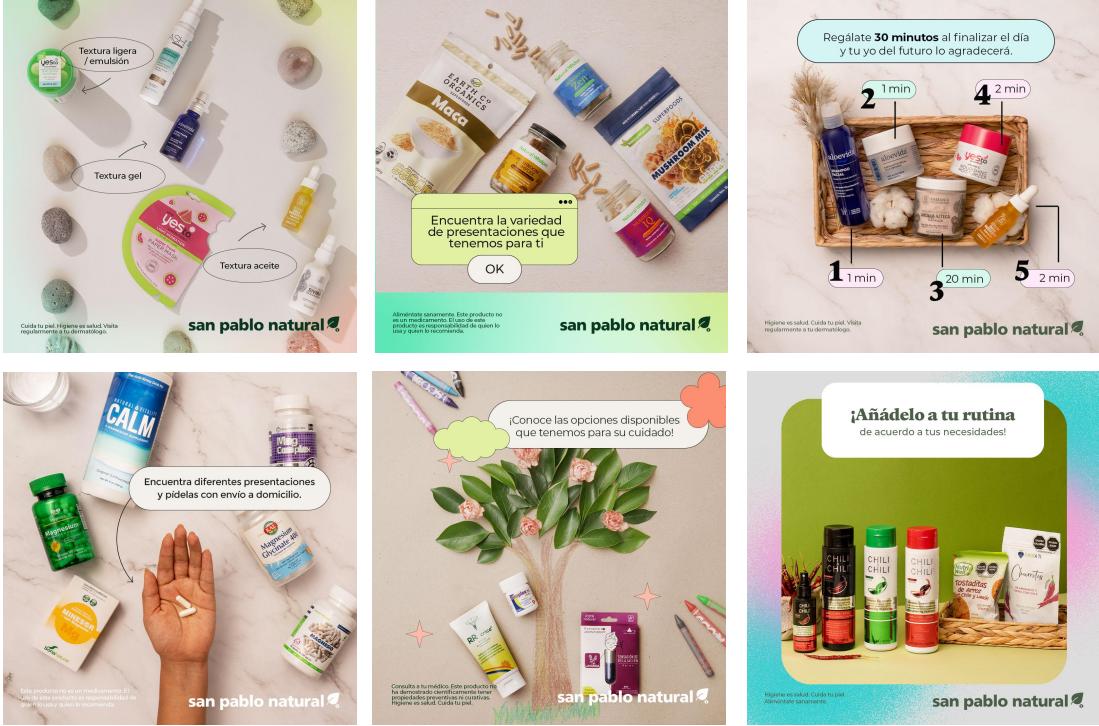
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san pablo  
natural

### Comprehensive agency

- Social media
- Creativity and content creation.
- Influencer campaigns.
- Offline and Online media campaigns.



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DIGITAL AGENCY

E-COMMERCE  
EXPERIENCE

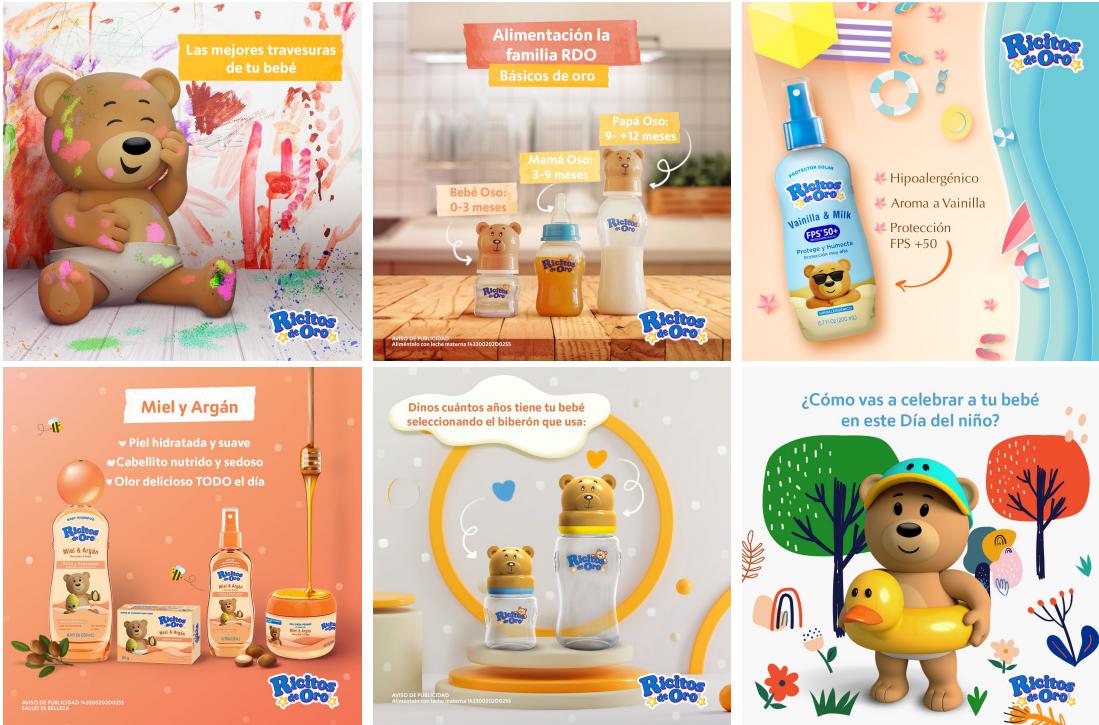
## EN LOS ÚLTIMOS 6 MESES...

- WE INCREASED THE AVERAGE PERCENTAGE OF PURCHASES BY 432%
- THE COST PER TRANSACTION DECREASED BY 56%
- INCREASED THE NUMBER OF PRODUCTS VIEWED BY VISITS BY 50%
- INCREASED THE REPURCHASE PERCENTAGE BY 45%



## Digital Agency

- Social media
- Content creation.
- Influencer campaigns.
- Offline and Online media campaigns.
- Mexico - USA - Spain





## Comprehensive agency

- Social media
- Content creation.
- Influencer campaigns.
- Offline and Online media campaigns.



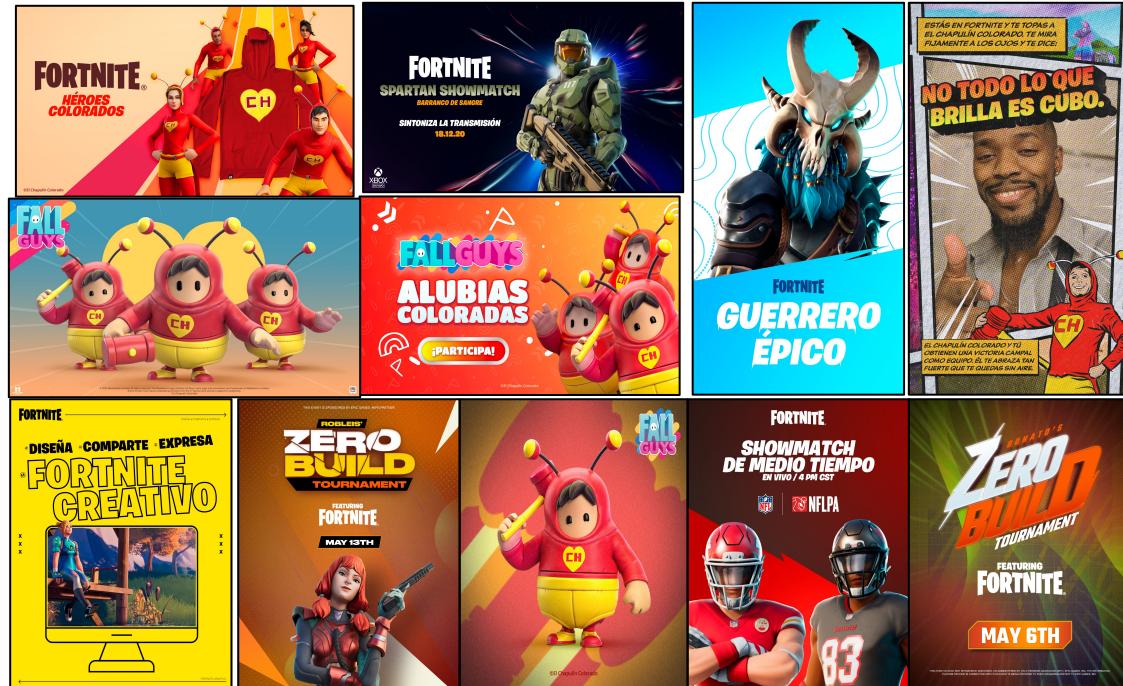


# FORTNITE



Comprehensive Agency Fornite, Fall Guys Latam  
(from Mexico to Argentina).

- Management of all your social networks:  
Instagram, Youtube,  
Twitter.
- Content creation.
- Influencer campaigns.
- Offline and Online media  
campaigns.
- PR.



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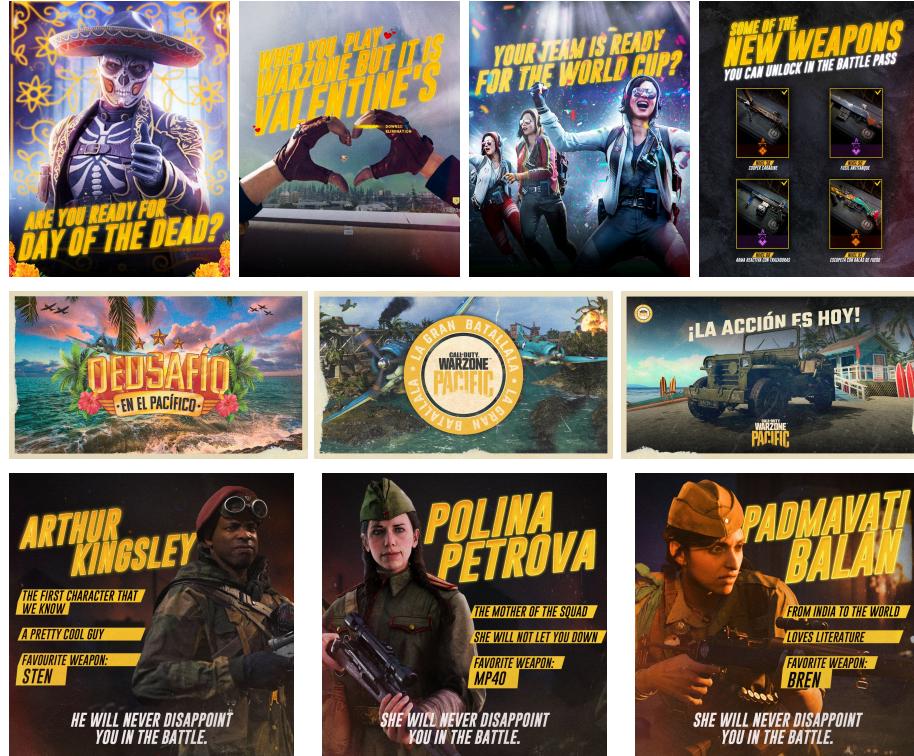
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# CALL OF DUTY®

Agencia integral Latam (desde México a Argentina).

- Manejo de todas sus redes sociales.
- Creación de contenido.
- Campañas de influencers.
- Campañas de medios Offline y Online.
- Eventos
- PR.



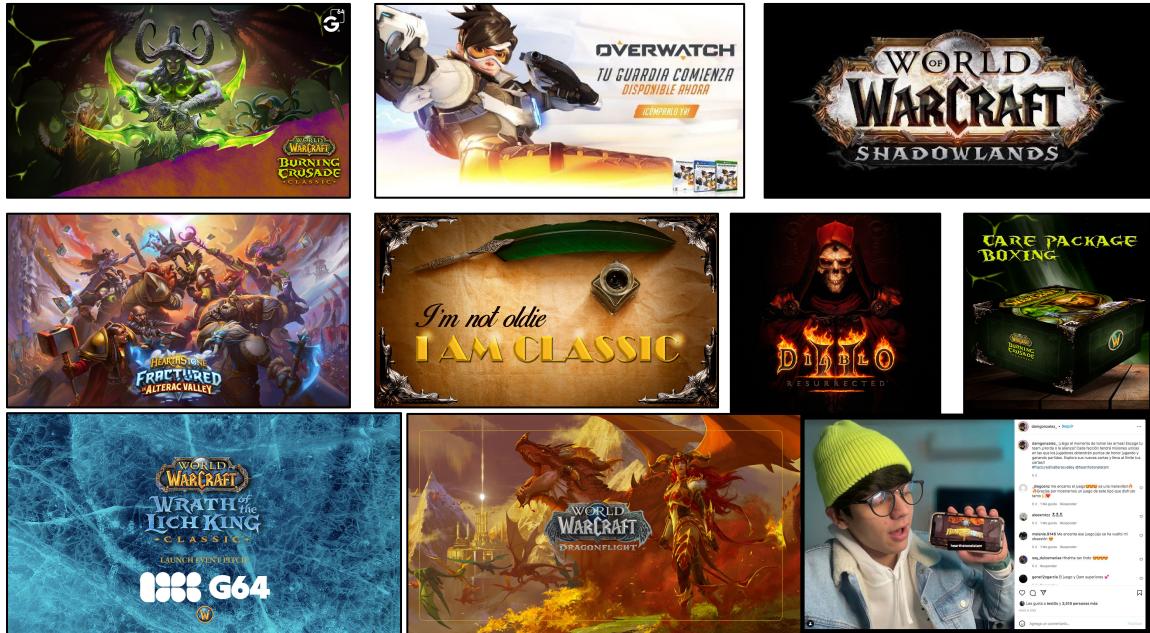
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## Agencia integral Latam (desde México a Argentina).

- Manejo de todas sus redes sociales.
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- Eventos
- PR.



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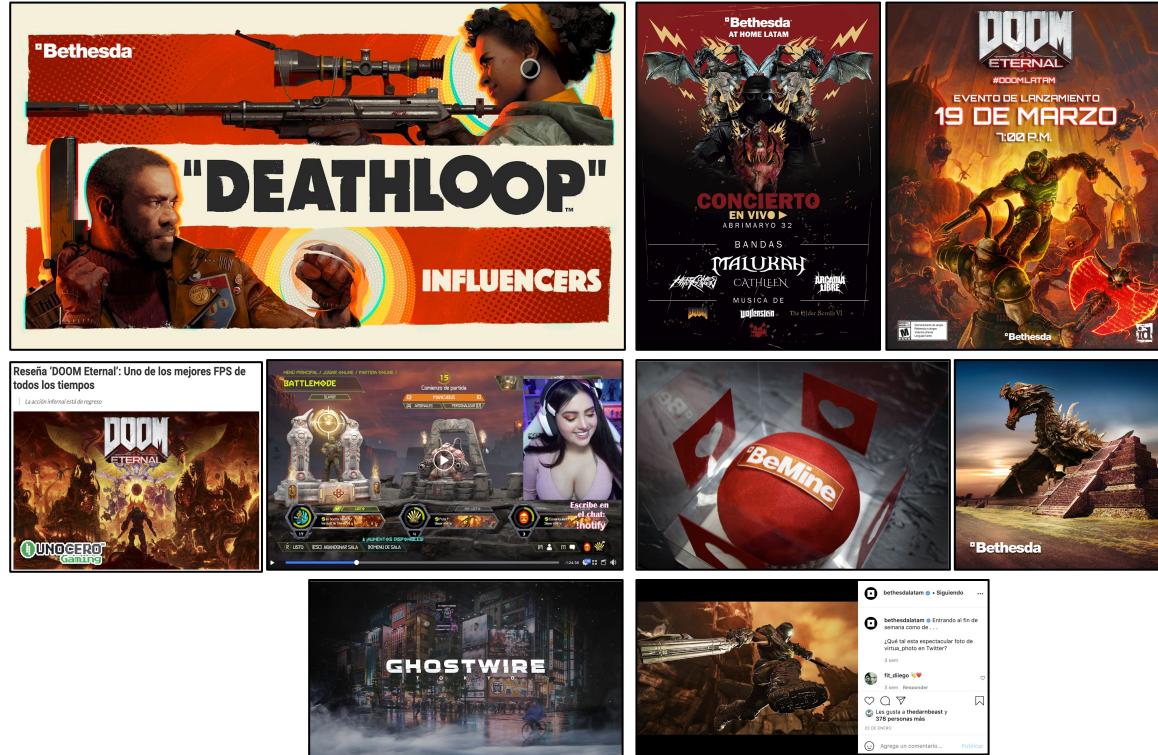
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# Bethesda™

Social Media.

Agencia integral Latam (desde México a Argentina).

- Manejo de todas sus redes sociales.
- Creación de contenido.
- Campañas de influencers.
- Campañas de medios Offline y Online.
- Eventos
- PR.



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## Desarrollo tecnológico dentro de RRSS

- Creación de contenido (filtros).

**FORTNITE.**  
"Bethesda"

**¡QUE NO PANDA  
EL CÚBICO!**



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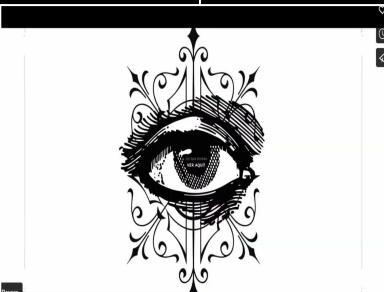
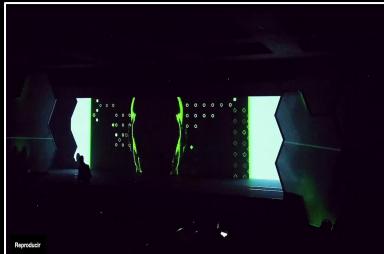
# Desarrollo Tecnológico e Innovador

· REALIDAD AUMENTADA

· HOLOGRAMAS

· VIDEO MAPPING

· 3D



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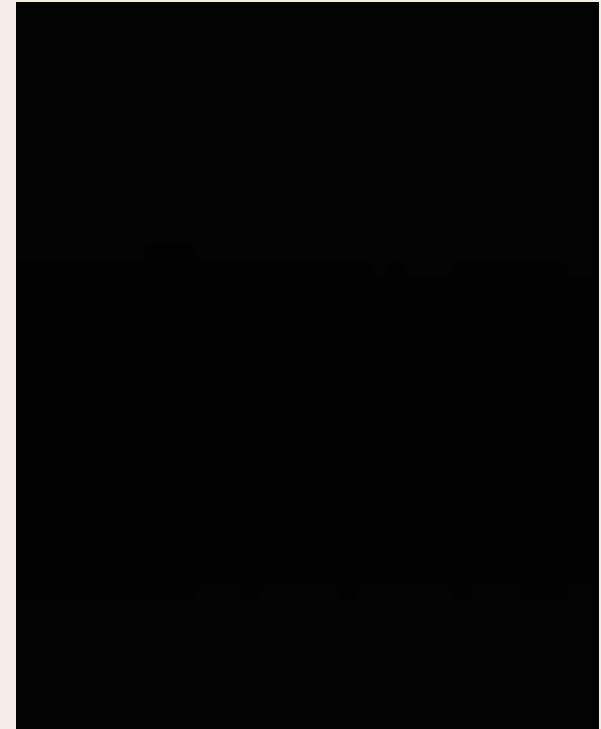
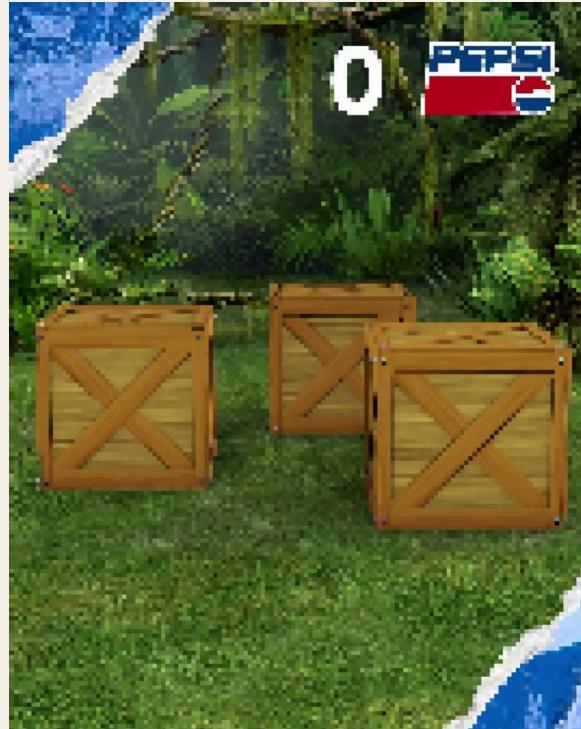
**Desarrollamos el contenido para social media de la campaña de 120 años de Pepsi.**

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# Pepsi Legacy



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# Pepsi Black



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OTROS CONTENIDOS PRODUCIDOS PARA  
**LA INDUSTRIA DE CONSUMO MASIVO**

**PLOT**

Link para Contenido: [Carpeta de Contenido](#)

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# LEGACY



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PLOT

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PLÖT



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# Eleven. PLOT



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**PLOT**

Trabajo realizado para McCann NY.  
Sanofi Dupixent  
\*\* Contenido para digital y print para Europa y Asia.



© NEW YORK 2021 SHORT LIST

**Sanofi/Regeneron  
How Do Nasal Polyps Feel?**

Entrant Company: Arnold New York  
Medium: Digital/Mobile (Pharmaceutical)  
Category: Website  
Entry Type: Health Awareness & Advocacy

Share: f t in p

A large, high-resolution version of the second image, showing a woman from the side with a large, pale, tentacle-like growth attached to her forehead. The background is a solid teal color.

1 items

Credits

Agency Network:	Havas Worldwide
Holding Company:	Havas
Production Company:	Arnold New York, New York
Advertiser Brand:	Sanofi/Regeneron, Stanford
Advertising Agency:	Arnold New York, New York
Entrant Company:	Arnold New York, New York
Copywriter:	Michael Jones / Arnold New York
Creative Director:	Aaron Alamo / Arnold New York
Creative Director:	joe Marcoux / Arnold New York
Art Director:	Jung Kim / Arnold New York
Creative Director:	janet Egan / Arnold New York
Chief Creative Officer:	Rich Russo / Arnold New York
Producer:	Heather Church / Arnold New York
Photographer:	Claudio Napolitano / Self

This 2021 Clio Health Shortlisted entry titled 'How Do Nasal Polyps Feel?' was entered for Sanofi/Regeneron by Arnold New York, New York. The advertising agency is part of the agency network: Havas Worldwide and holding company: Havas. The piece was submitted to the medium: Digital/Mobile (Pharmaceutical) within the entry type: Health Awareness & Advocacy and the category: Website. It consists of 1 image.

# **INTEGRAMOS**

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Nuestra **experiencia** en categorías de **consumo masivo** y conocimiento del target y mercado **Gaming** con el fin de ofrecer estrategias ganadoras a **nuestros clientes**

EL COMPORTAMIENTO DE LOS  
**AUTÉNTICOS NATIVOS  
DIGITALES** ESTÁ  
TRANSFORMANDO LA FORMA DE  
COMUNICACIÓN

Generación Z: 1996 - 2012  
Edad entre 11 - 27 años

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# **¿QUÉ HACE QUE ESTA GENERACIÓN DE CONSUMIDORES SEA DIFERENTE?**



Fueron testigos del cambio radical de una gran variedad de normas y expectativas antiguas.  
A la vez, ellos mismos comenzaron a ser artífices de estos cambios.



Vivieron en prim. Personas el impacto social y cultural de la innovación:  
Social media, economía Gig y la inteligencia artificial



¿Qué ven en una marca innovadora?  
• Evolución continua  
• Adopción de nuevas tecnologías

Se sienten muy seguros en todo lo que tiene que ver con experiencias virtuales.

Estudio VISA: Tendencias del consumidor de la generación Z

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# CARACTERÍSTICAS GEN Z

1996 - 2012

Rep. el **30%** de la población de México

**85%** utiliza diferentes canales de redes sociales para enterarse de diversos productos

Más del **53%** usa Youtube

Más del **34%** Instagram

Utilizan hasta 5 dispositivos a la vez y revisa las redes sociales alrededor de 100 veces por día

Confían en los influencers porque se sienten identificados con ellos

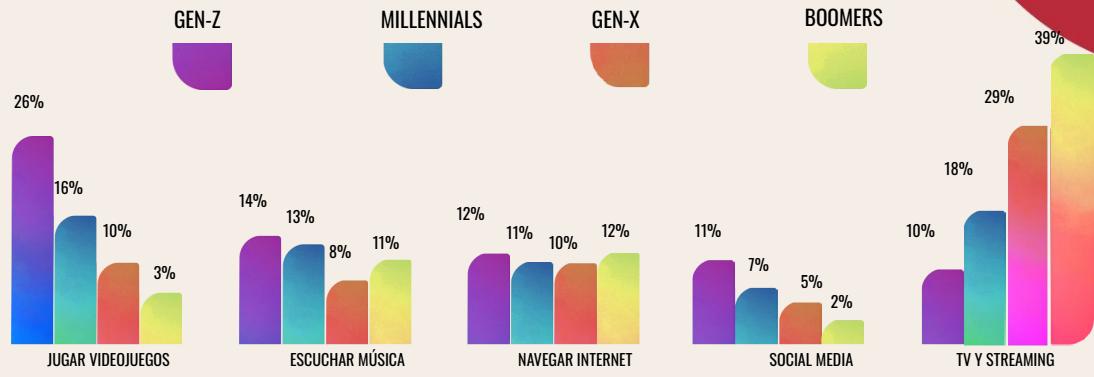
Más de la MITAD eligen empresas y marcas que tienen resp. Social y son eco-friendly.

Cerca del **90%** tiene un smartphone o puede acceder a uno

Más del **70%** piensan que los video juegos son una extensión de su círculo social .



## 5 ACTIVIDADES MÁS IMPORTANTES DE ENTRETENIMIENTO



**LOS VIDEOJUEGOS**  
SON LA FORMA DE ENTRETENIMIENTO  
MÁS IMPORTANTE, SON PARTE DE LA  
VIDA SOCIAL Y DE LA IDENTIDAD DE LA  
GENERACIÓN Z

### GENERACIÓN Z - VIDEOJUEGOS



Jugó videojuegos en los últimos 6 meses.



Dice socializar con otros jugadores mientras juega.



Es el tiempo promedio que juegan a la semana.

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LA ESTRATEGIA ES CONECTAR A TRAVÉS DE LO QUE MÁS LOS

# ENTRETIENE



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Diseño: Credenciales online | Credenciales 2023

LA GENERACIÓN Z

# JUEGA

VIDEOJUEGOS PARA SOCIALIZAR COMPETIR Y CREAR



Source: Newzoo CI Games & Esports (\*Global=weighted average across 33 markets).

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# GAMING Y METAVERSO

UNA FORMA DISTINTA DE CONECTAR CON LA AUDIENCIA



MÁS DE 80M  
DE JUGADORES



CRECIMIENTO SUPERIOR  
AL 32% ANUAL



PÚBLICO DE VARIAS EDADES

88%	73%	30%	15%
-20 AÑOS	21 - 25 AÑOS	36 - 50 AÑOS	+50 AÑOS



Más del 80%  
de la generación Z desea interactuar en el  
metaverso

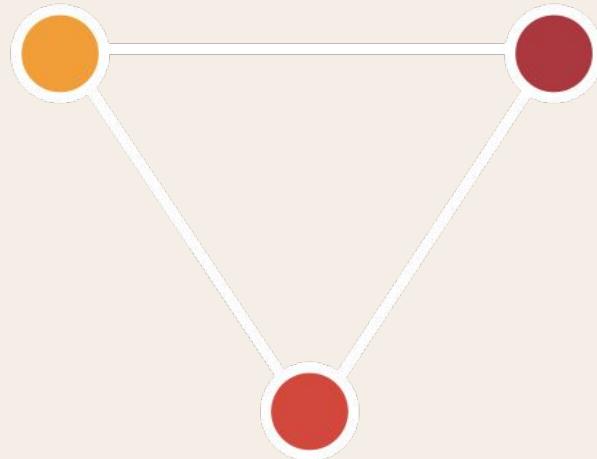
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# Vías de aproximación al mundo gaming

## 1. Cultura

POP - GEEK - VIDEO JUEGOS

Catalizador de diversión



## 2. eSports

DESARROLLADOR  
DE TORNEOS

Y EXPERIENCIAS GAMING

## 3. Propio Video Juego

EXPERIENCIAS DE MARCA DENTRO  
DEL PROPIO VIDEO JUEGO

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## 1. Cultura

### POP - GEEK - VIDEO JUEGOS

Catalizador de diversión



Desarrollo de una comunidad motivada alrededor de la marca y su propuesta.



Crear canales que desarrollen un sentimiento positivo alrededor de la marca.



Definición de estrategias de contenido con enfoque a cada target.



Promoción de las actividades y eventos.



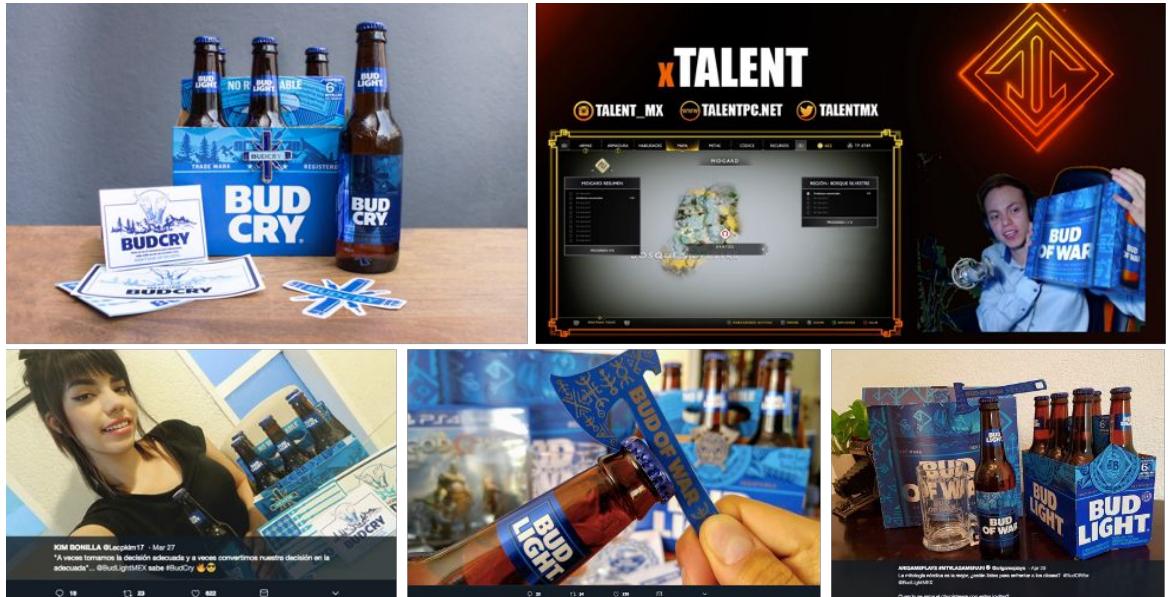
Incentivar la conversación a partir de la interacción directa con los usuarios.

---

*CONOCIMIENTO PROFUNDO DEL MERCADO  
PPALES MOMENTOS DEL AÑO - EVENTOS - INFLUENCERS Y CELEBRITIES*

# BUD LIGHT®

- 3M de personas de alcance
- 160,000 min de streaming con influencers relevantes de la industria
- 40% de las conversaciones en redes sociales el día del lanzamiento del video juego que tenían que ver con Bud Light

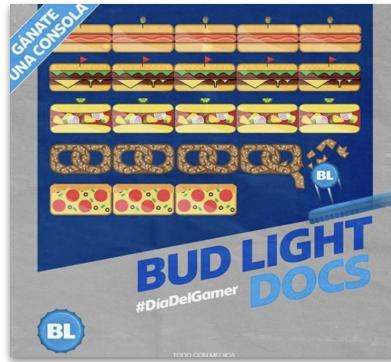


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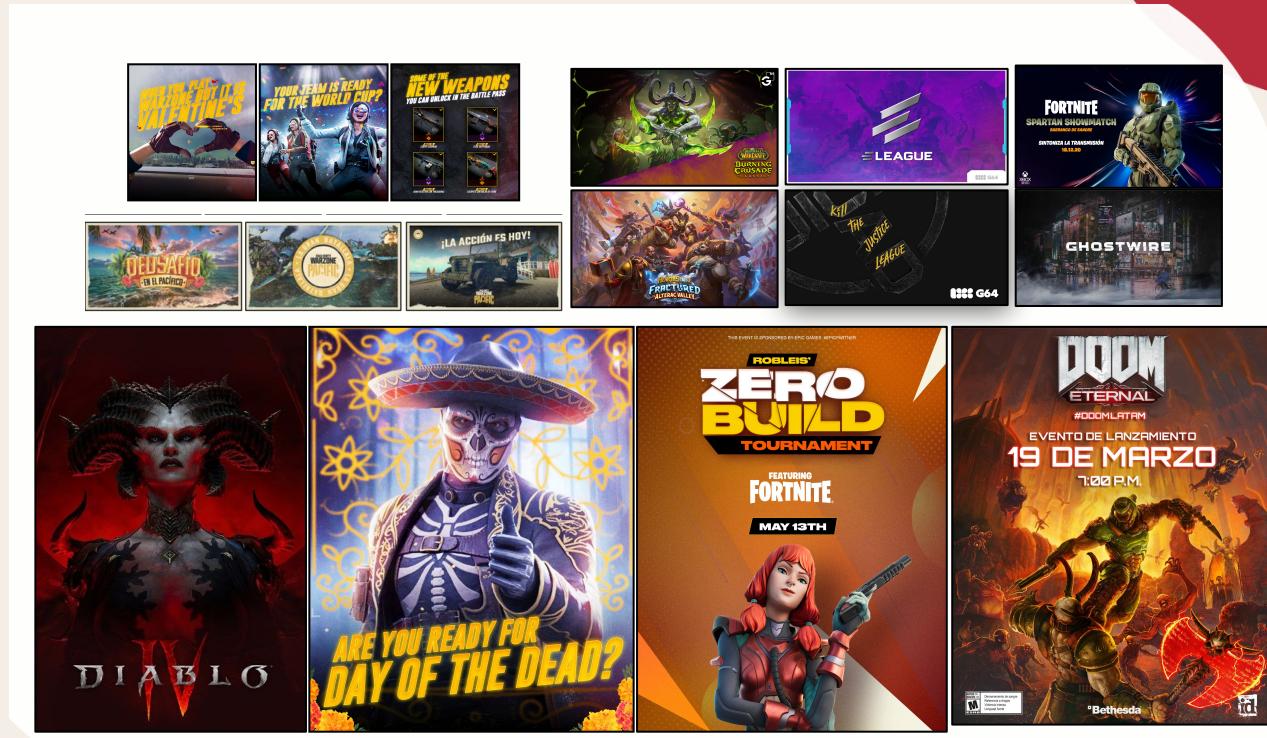


Con la ayuda de influencers del mundo del entretenimiento y algunos influencers gaming creamos contenidos para celebrar el Día del Gamer con Bud Light. Gracias a una atrevida actividad que invitaba a jugar a un minijuego basado en el mítico Breakout, la comunidad pudo participar para ganar una consola.



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# **DESARROLLO DE CONTENIDO PARA SOCIAL MEDIA**



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## 2. eSports

DESARROLLADOR  
DE TORNEOS  
Y EXPERIENCIAS GAMING



8 M Views



5 M Views



90.0 K CCV  
180 K Hours of content



3.7 M Views

2021

2.8 M Views



2022

3.5 M Views



5.0 M Views



LIVE NATION  
Eleven.

## **2. eSports**

### DESARROLLADOR DE TORNEOS Y EXPERIENCIAS GAMING





**THE  
ULTIMATE  
GAMING  
EXPERIENCE.**

The background features a faint, large watermark-like text "THE ULTIMATE GAMING EXPERIENCE." repeated twice, once in white and once in a darker gray shade.

## Experiencias de marca

---

### 3. Propio Video Juego

#### EXPERIENCIAS DE MARCA DENTRO DEL PROPIO VIDEO JUEGO

Creamos experiencias únicas e inmersivas dentro del mundo gaming hechas a la medida e innovadoras para cada marca.

Conformamos un equipo profesional multidisciplinario elite en las últimas tendencias y tecnologías dentro del mundo gaming. Convirtiéndonos en los más conocidos mundialmente *por las colaboraciones que hemos logrado con Epic Games a través de experiencias de mapas icónicos, campañas y diferentes colaboraciones a lo largo de los años.*



# FORTNITE<sup>®</sup>

Es la IP más popular del mundo en estos momentos. El modo creativo nos permitirá crear un “mapa” completamente enfocado en la marca con retos y actividades para que la comunidad pueda participar.

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# LATAM KEY FACTS



TOTAL JUGADORES REGISTRADOS

400M



JUGADORES PROMEDIO  
MENSUALES

30M



JUGADORES PROMEDIO  
DIARIOS

8 a 12M



PROMEDIO HORAS  
JUGANDO

6 a 10



## DEMOGRAFÍA EN EDADES

62.7%

18-24 AÑOS

22.5%

25-34 AÑOS

12.7%

35-44

## GÉNERO

89.7%

HOMBRE



10.3%

MUJER





# LATAM KEY FACTS



TOTAL JUGADORES

80M



JUGADORES PROMEDIO  
MENSUALES

20M



JUGADORES PROMEDIO  
DIARIOS

5 a 7M



PROMEDIO HORAS  
JUGANDO

6 a 10



DEMOGRAFÍA EN EDADES

69.2%

18-24 AÑOS

20.4%

25-34 AÑOS

10.4%

35-44

GÉNERO

74.2%

HOMBRE

25.8%

MUJER



EPIC  
GAMES

FORTNITE®

# EXPERIENCIAS ISLAS CREATIVAS

MARCAS EN EL METAVERSO

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MAGNUM  
fiel al placer

HYUNDAI >>>

movistar

Walmart ⚡

adidas

logitech

CORSAIR

DURACELL

JBL

Disney+

Nestlé  
KitKat

Pringles

MÁS DE **70 MILLONES** DE JUGADORES EN MÉXICO Y **+30**  
MARCAS HAN QUERIDO FORMAR  
PARTE DEL METAVERSO EN FORTNITE!

>>>

BBB





## ***CREAR EXPERIENCIAS DE MARCA DENTRO DE UN VIDEO JUEGO PROPIO***

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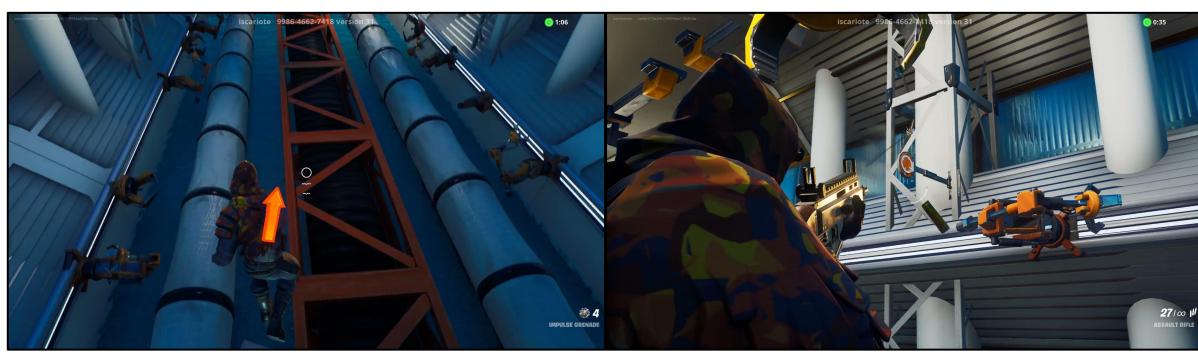
Desarrollamos Mapas con objetos pre-renderizados y/o reales para adquirir el máximo nivel de fidelidad.

Contamos con un nivel de personalización robusta para imitar algo real o escenarios en específico.

Los logotipos, los edificios y algunos objetos de la marca pueden ser "esculpidos" en el juego.

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*Los mapas creativos se  
pueden desarrollar en  
cuatro modos*



Parkour

Shooting



Racing



Open World Tycoon



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DESARROLLAMOS UN **ECOSISTEMA**  
COMPLETO DE ACTIVACIÓN PARA ASEGURAR EL  
CUMPLIMIENTO DE LOS KPI'S ACORDADOS CON  
NUESTROS **CLIENTES**

>>>

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# ECOSISTEMA DE ACTIVACIÓN

## MAPA



Desarrollo de mapas basados en los objetivos de la marca

## TIPO DE ACTIVACIÓN

- Torneo
- Reto
- Concierto
- Meet and greet

## GENERACIÓN DE CONTENIDO

Desarrollo de contenido para invitar la gente a participar

Social media  
Medios  
3D digital OOH advertising

## ESTRATEGIA PARA LOGRAR ALCANCE

Estrategia de medios  
Estrategia de influencers

ASEGURAMOS LOS KIP'S DE LA ACTIVIDAD (VIEWS)

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Gaming creators



Fashion Influencers



Lifestyle Influencers



BUSCAMOS EL MEJOR CANAL  
PARA ENTREGAR LOS MENSAJES Y  
LOGRAR ALCANZAR AL TARGET

Sports Celebs



Music Celebs



Entertainment Celebs



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# **MAPAS PARA VIVIR LA EXPERIENCIA FORNITE**

<i>Nombre del Mapo Creativo</i>	<i>Código Mapa</i>
J. Balvin "La Familia"	4518-5165-634
Creative Challenge Lolito "TERROR SLIDE"	0931-3039-5878
Grefg & Chica	2778-6047-0254 & 8232-7199-6378
Movistar & Logitech	2215-2113-6567 & 9700-7762-3285
Hyundai & Corsair	3826-4783-0672 & 9986-4662-7418
KitKat & Burger King	3826-4783-0672 & 8564-5248-3539
Space Quest Deathrun	0710-8115-1022
Tournament Of Swords	9920-9436-1234
Micro City   One Shot Gungame	1821-0233-2254
Arena Shuffle 240 Combinations FFA	6608-1386-3632
Terror Pit   Free For All	1110-4522-6050

Nota: revisar anexo 1.1 para entender dinámica de cómo acceder al mapa.

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# Gracias

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